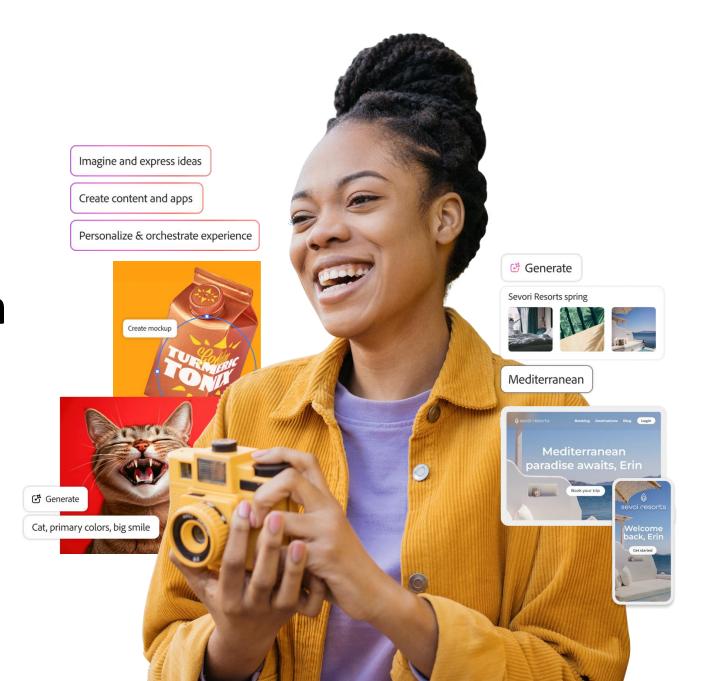
Adobe on AI:

Navigating Al Adoption Across the Enterprise



Adobe

Today's speakers



Emily McReynolds
Global Al Strategy,
Digital Strategy Group,
Adobe



Toni VanwinkleVice President, Digital
Employee Experience,
Adobe



Lindsay MorrisSenior Content Strategist,
Adobe

Agenda

Trends in Al Adoption

Discussion: Navigating your organizational transformation with Al

Q&A and Resources



Trends in Al Adoption



Emily McReynolds

Global Al Strategy, Digital Strategy Group, Adobe





Poll

What's the biggest challenge your organization faces in adopting and scaling AI?

1

Organizational resistance

2

Governance, compliance, or brand risk concerns 3

Limited time or resources to learn

4

Lack of executive sponsorship

5

It is not prioritized



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Poll results

10%

32%

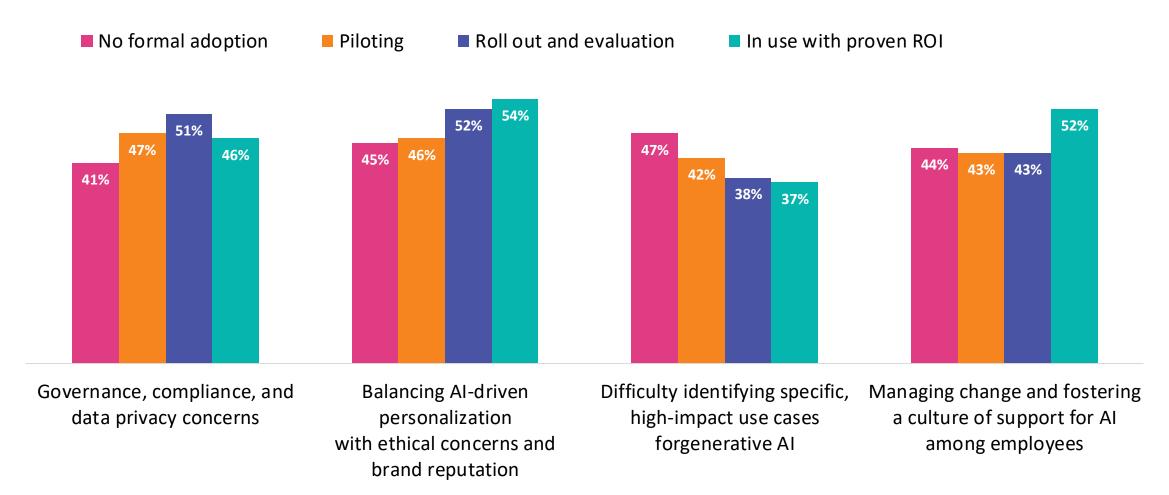
48%

2%

8%

Governance, brand reputation, and change management are top priorities

Senior executives' views on the most significant challenges in scaling generative Al by adoption level





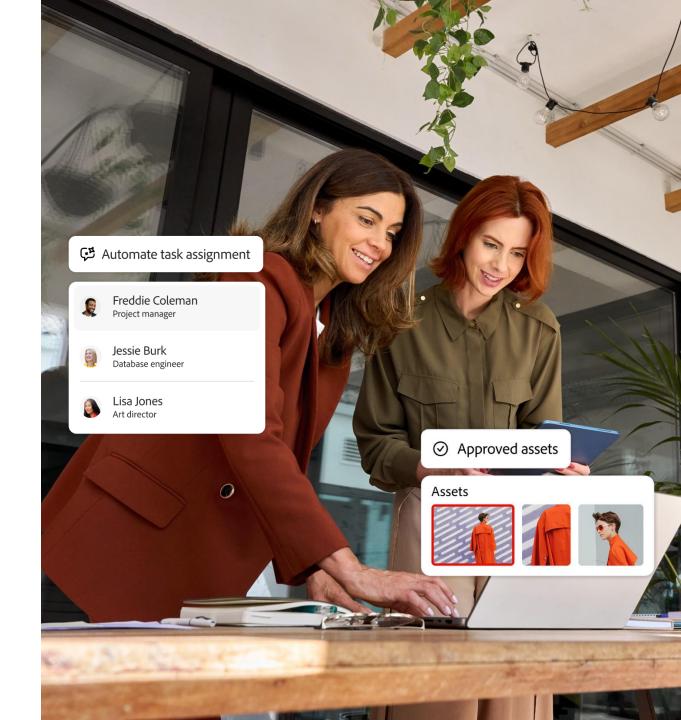
Empower employees to reimagine new ways of working with Al



Identify the key skills and cultural shifts needed to thrive and transform an Al-driven workplace.



Analyze training approaches for the skills and behaviors that will drive business impact in the era of AI.



GenAl impact on workforce

Role and skill transformation

59%

of the global workforce will need training to remain employable by 2030. (WEF) 39%

of the global workforce skill sets will become obsolete or require significant transformation by 2030. (WEF)



"Generative AI in the creative and in the art space is going to augment human ingenuity, not replace it."

- Shantanu Narayen

Discussion: Navigating your organizational transformation with Al



Emily McReynoldsGlobal Al Strategy,
Digital Strategy Group,
Adobe



Toni VanwinkleVice President, Digital
Employee Experience,
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Technology Adoption Cycle

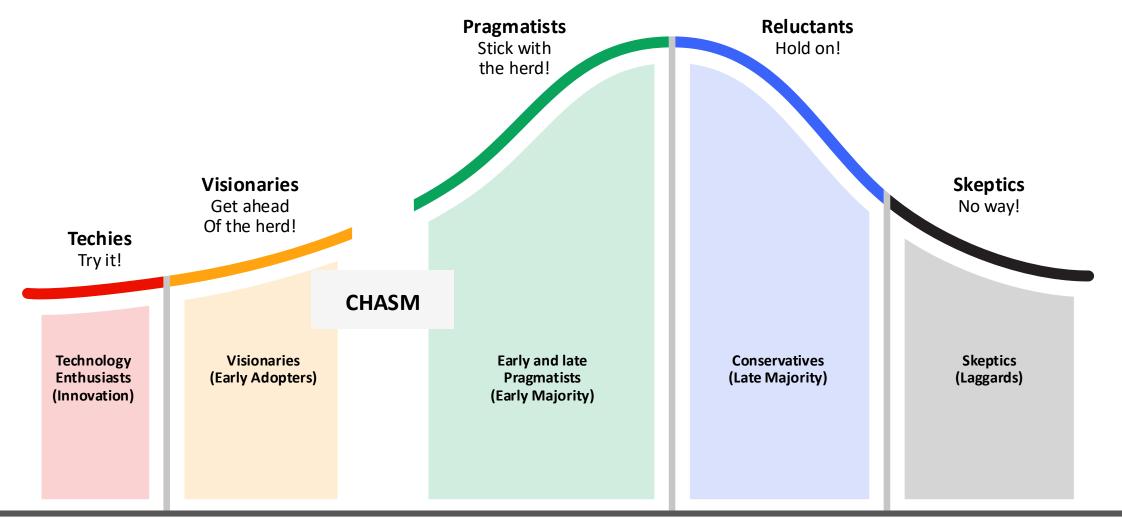


Figure adapted from a book by the author of this paper: Geoffrey Moore, Crossing the Chasm: Marketing and Selling Disruptive Products to Mainstream Customers (HarperBusiness, revised edition, August 20, 2002).



Pillars of Success

1

Sponsorship

Strong executive sponsorship and ownership from the top

2

Partnership

Cross-functional partnership and collaboration between teams

3

KPIs & Incentives

Alignment on harmonized and measurable KPIs and rewards 4

Upskilling

Investment in capability building and leveraging domain expertise

5

Governance

Transparent decision making and constant communication

Adobe's approach to AI is rooted in amplifying human potential

As a company, we are focused on reimagining the way we work – empowering us to be more productive, focus on what's important, and accomplish more.



Adobe

"Al at Adobe"

A cross-functional working group with the mission to **elevate the impact of individuals**, **teams**, **and Adobe** by leveraging Generative AI to reimagine ways of working.

Enable Experiments & Velocity

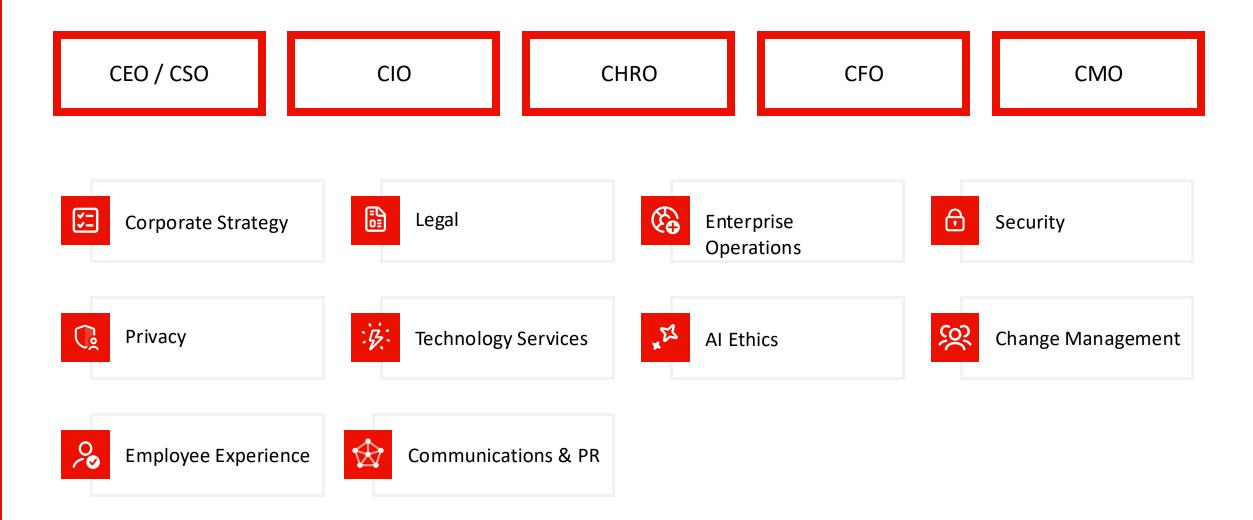
Provide Strategic Framing & Visibility

Foster a Learning Community

Translate Insights
Into Action

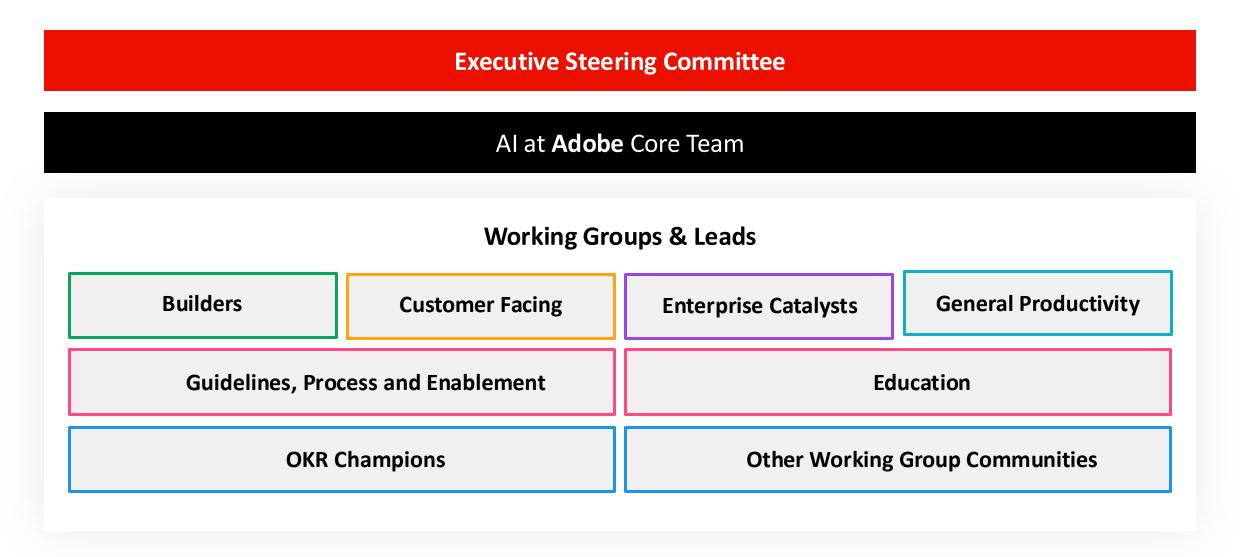


C-suite sponsored cross-functional leadership team





Al at Adobe is built on a structured operating model





Four persona-based working groups across Adobe

300+ experiments across the Adobe ecosystem as of April 2025

Working Group Personas

Experiment Examples



Builder

Engineers, Architects, Creatives, Designers

CODE ASSISTANTS

Using AI code for inspection, completion, maintenance, and test writing



Customer Facing

Sales, Customer Support,
Customer Success
Managers

SALES BUSINESS CASE

Automated creation of ROI calculation to showcase value to potential customers



Enterprise Catalysts

Marketing, Finance, Legal, Security, Privacy, IT, HR, Admins

FINANCE ASSISTANT

Helps answer routine employee inquiries so the team can focus on more strategic problems



General Productivity

All Adobe

COLLABORATION TOOLS

All employees have access to MSFT Copilot, Acrobat Al, Adobe Express, & Firefly



We use cascading OKRs to build strategy and measure success



Elevate the impact of individuals, teams & Adobe by leveraging gen AI to redesign ways of working

Digital Media

Digital Experience

Refactor how we do our work in the age of AI

Categories & Functions

Builder: Make software development more creative, impactful, joyful, & accessible **Customer Facing:** Supercharge sales results & customer value through time efficiencies & SME knowledge sharing

Education: Inspire our workforce to embrace the age of AI in a responsible manner integrating Gen AI into daily practices.

Enabler: Remove friction in marketing, finance, legal, etc. to increase focus on high impact work

Product/Group OKRs

Gen. Productivity: Amplify business outcomes & personal growth by integrating AI into everyday tasks

Guidelines, Process, **Enablement:** Accelerate velocity of Al learnings without sacrificing quality

Team-level OKRs

OKRs cascade down to teams & individuals, aligning with overall strategy.

Our Al journey

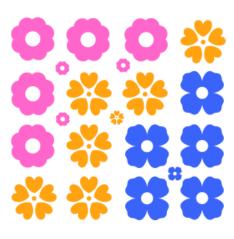


"Bloom 1000 flowers"





"Planting intentional gardens"



"Designed ecosystem"

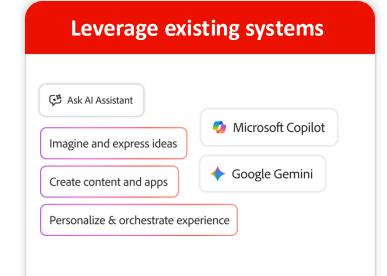
Experimentation

Standarization and Governance

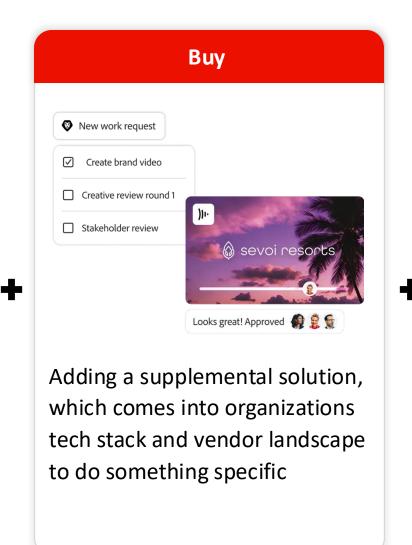
Coordinated Orchestration

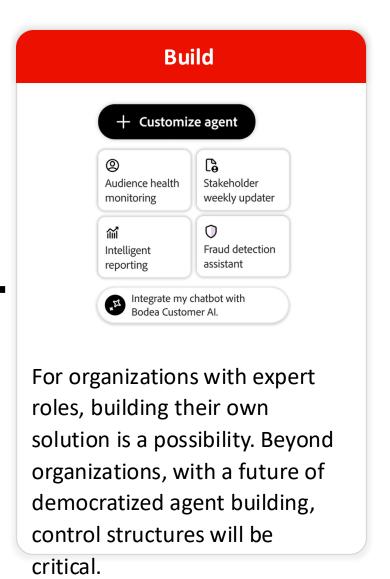
Value & Scale

Technology choices that companies face



Organization has a system(s) already, where this is a decision point to turn on associated Al capabilities e.g. Google Gemini, Microsoft Copilot







Al literacy training & enablement is essential to success

Enterprise-wide Learning & Enablement



Global Live Learning Sessions

Featuring internal and external speakers and new product enablement.



Al at Adobe Education Calendar & Hub

A central calendar for all Al education sessions, a place to view past recordings, and connect to Communities of Practice.



Al at Adobe Podcast

Short-format interviews with Adobe AI experts and leaders from across the business.



Communications & Enablement

Company-wide newsletters and digital learning mailing lists.



Al at Adobe Learning Resources

Adobe on Adobe learning resources and third-party vendor learning content.



Al at Adobe Onboarding

Information about the AI at Adobe movement, connecting new hires to generative AI tools and learning resources.

Role-based Learning & Enablement



Communities of Practice

Persona-based Communities of Practice sharing of best practices and learning resources.



Ambassador Program

Persona-based AI at Adobe Ambassadors sharing learnings and helping others in their role with best practices and support.



Role-Based Generative Allearning

Role-specific enablement supporting business outcomes by role and organization.



Enterprise-wide guardrails structure our experimentation



Risk Management



Ethical AI Foundational Principles



Experiment Review Process



Accountability

We are committed to taking ownership for the impacts of our work by having processes and resources dedicated to respond to internal and external concerns.



Responsibility

We are being responsible during every phase of designing, deploying and maintaining our Al systems through thoughtful evaluation and careful due diligence.



Transparency

We will be open about, and explain our use of AI to our customers so they have a clear understanding of our AI systems and their application.



Key takeaways

Elevate business outcomes and personal growth by integrating AI into daily work

Change management is fundamentally human-centered. All is best driven by people.

Create community: Make
space, bring stories, activate
change champions, and create
a circle of learning.

In the face of many options, you need a process for technology governance.

Q&A



Emily McReynoldsGlobal Al Strategy,
Digital Strategy Group,
Adobe

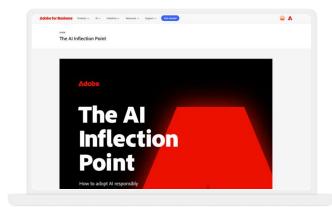


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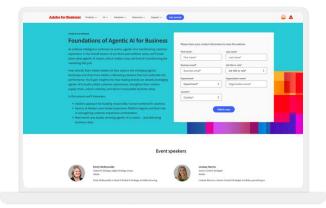
Related resources



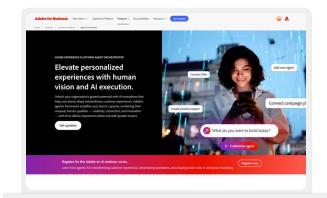
The AI Inflection Point



Drive brand authority in Al search and discovery.



Foundations of Agentic
Al for Business

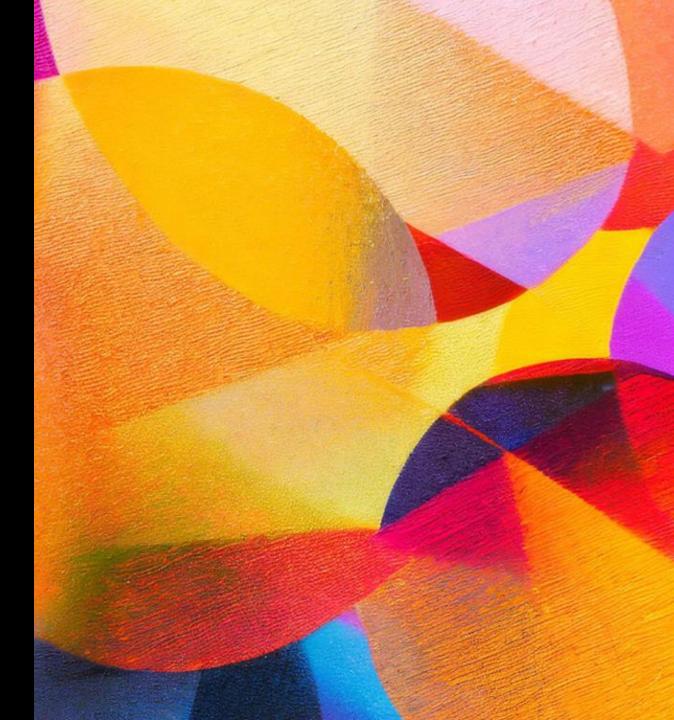


<u>Elevate personalized experiences</u> <u>with human vision and AI execution.</u>





Q&A



Adobe